# STAT 224 Lecture 6 Interactions of Categorical & Numerical Predictors

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# Example: Salary Survey Data (p.130, Textbook)

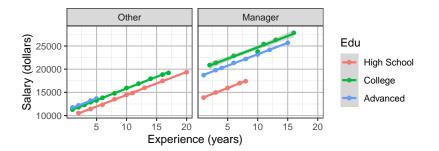
```
S
            Ε
                M
        Χ
13876
                         S
                                 Salary
                              =
            3 0
11608
                         X
                                 Experience, in years
                              =
18701
                         E
                                 Education
                              =
11283
        1
            2
                                 (1 if H.S. only,
            3
11767
                                  2 if Bachelor's only,
        2
20872
                                  3 if Advanced degree)
11772
10535
        2
                         M
                                 Management Status
                                 (1 if manager, 0 if non-manager)
19346
       20
```

You can download the data at

http://www.stat.uchicago.edu/~yibi/s224/data/P130.txt change the working directory and load the data using the command

```
p130 = read.table("P130.txt", header=TRUE)
```

```
p130$Edu = factor(p130$E, labels=c("High School","College","Advanced"))
p130$Mgr = factor(p130$M, labels=c("Other","Manager"))
library(ggplot2)
ggplot(p130, aes(x = X, y = S, color=Edu)) +
  geom_point() + facet_grid(~Mgr) +
  geom_smooth(method="lm", formula='y~x') +
  xlab("Experience (years)") + ylab("Salary (dollars)")
```



## Indicator Variables (aka. Dummy Variables)

- Salary (S): response
- Experience (X): numerical
- Education (E): categorical
  - 3 categories, needs 3 indicator variables

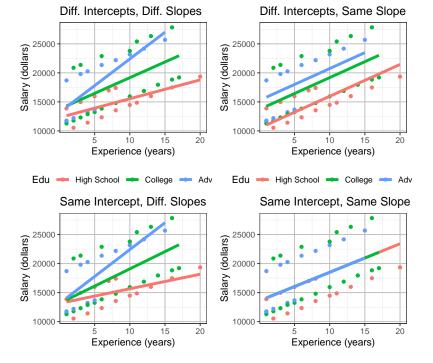
ategories, needs 3 indicator variables 
$$E_{i1} = \begin{cases} 1 & \text{if } i^{th} \text{ subject has a high school diploma only} \\ 0 & \text{otherwise} \end{cases}$$
 
$$E_{i2} = \begin{cases} 1 & \text{if } i^{th} \text{ subject has a B.A. or B.S. only} \\ 0 & \text{otherwise} \end{cases}$$
 
$$E_{i3} = \begin{cases} 1 & \text{if } i^{th} \text{ subject has an advanced degree} \\ 0 & \text{otherwise}. \end{cases}$$

- Cannot include all of  $E_1$ ,  $E_2$ , and  $E_3$  in the model since  $E_1 + E_2 + E_3 = 1$ . Must drop one of them.
- In general, a categorical predictor with c categories needs only c-1 indicator variables

## Models w/ Same or Different Intercept/Slopes

If we ignore M and consider models  $\mathbf{w}/X$  and E as predictors only, there are 4 possible models

- $S = \beta_{0E} + \beta_{1E}X + \varepsilon$  ...... different intercepts, different slopes
  - both the intercept  $\beta_{0E}$  and the slope  $\beta_{1E}$  change with E (Edu)
- $S = \beta_{0E} + \beta_1 X + \varepsilon$  ...............different intercepts, same slope
  - only the intercept  $\beta_{0E}$  changes with E but the slope  $\beta_1$  doesn't
- $S = \beta_0 + \beta_{1E}X + \varepsilon$  ......same intercept, different slopes
  - only the slope  $\beta_{1E}$  changes with E but the intercept  $\beta_0$  doesn't
- $S = \beta_0 + \beta_1 X + \varepsilon$  .....same intercept, same slope
  - neither the intercept β<sub>0</sub> nor the slope β<sub>1</sub> changes with E.
     Education (E) has no effect



# Models w/ Different Intercepts but Same Slope

$$\begin{split} S &= \beta_0 + \delta_1 E_1 + \delta_2 E_2 + \delta_3 E_3 + \beta X + \varepsilon \\ &= \begin{cases} \beta_0 + \delta_1 + \beta X + \varepsilon & \text{if HS only} \\ \beta_0 + \delta_2 + \beta X + \varepsilon & \text{if B.A. or B.S. only} \\ \beta_0 + \delta_3 + \beta X + \varepsilon & \text{if advanced deg.} \end{cases} \end{split}$$

Regardless of which indicator  $E_1$ ,  $E_2$ ,  $E_3$  is dropped,

- Same slope  $\beta$  of X across all education levels.
- For all Education levels, people are paid β more on average if having 1 more years of experience.
  - The effect of X on S doesn't change w/ E
- Likewise, the effect of E on S doesn't change on X
  - People w/ a B.A. or B.S. earn δ<sub>2</sub> δ<sub>1</sub> more on average than HS graduates w/ same years of experience (X).
     The change δ<sub>2</sub> δ<sub>1</sub> doesn't depend on X
  - Ditto for (Advanced Bachelor's) = δ<sub>3</sub> δ<sub>2</sub>
     and (Advanced HS) = δ<sub>3</sub> δ<sub>1</sub>

#### Interactions & Additive Models

- If the effect of a predictor on response changes with the level of another predictor, we say there exists interaction(s) between the 2 predictors
   Otherwise, we say their effects are additive.
- e.g., the model below assumes the effects of education (E) and experience (X) on salary are additive

$$\begin{split} S &= \beta_0 + \delta_1 E_1 + \delta_2 E_2 + \delta_3 E_3 + \beta X + \varepsilon \\ &= \begin{cases} \beta_0 + \delta_1 + \beta X + \varepsilon & \text{if HS only} \\ \beta_0 + \delta_2 + \beta X + \varepsilon & \text{if B.A. or B.S. only} \\ \beta_0 + \delta_3 + \beta X + \varepsilon & \text{if advanced deg.} \end{cases} \end{split}$$

• in R:

$$lm1 = lm(S \sim as.factor(E) + X, data=p130)$$

# Model w/ Different Intercepts & Different Slopes

Consider the model

$$S = \beta_0 + \delta_2 E_2 + \delta_3 E_3$$
$$+ \beta X + \gamma_2 (E_2 \cdot X) + \gamma_3 (E_3 \cdot X) + \varepsilon$$

Here  $(E_2 \cdot X)$  means the **product** of the indicator  $E_2$  and X. Then

$$S = \begin{cases} \beta_0 & + (\beta & )X + \varepsilon & \text{if HS only} \\ \beta_0 + \delta_2 + (\beta + \gamma_2)X + \varepsilon & \text{if BA or BS only} \\ \beta_0 + \delta_3 + (\beta + \gamma_3)X + \varepsilon & \text{if advanced} \end{cases}$$

Here  $(E_1 \cdot X)$  is not included since  $E_1$  is dropped

 The model has the same property if a different indicator E<sub>i</sub> is dropped

This model has different intercepts and different slopes!

# Fitting Models with Interactions (Different Slopes) In R

In R, the term E:X and E\*X both means interactions of E and X.

Again, *R* drops the indicator E1 for the lowest level.

lm2\$coef					
(Intercept)	E2	E3	X	E2:X	E3:X
12299.0	1461.2	898.2	324.5	216.3	595.5

$$\widehat{S} = 12299 + 1461.2E_2 + 898.2E_3 + 324.5X + 216.3(E_2 \cdot X) + 595.5(E_3 \cdot X)$$
 
$$= \begin{cases} 12299 & + 324.5X & \text{if HS only} \\ 12299 + 1461.2 + (324.5 + 216.3)X & \text{if BA or BS only} \\ 12299 + 898.2 + (324.5 + 595.5)X & \text{if advanced} \end{cases}$$

On average, every extra year of experience worth

- \$324.5 if HS only
- \$324.5+\$216.3 if BA or BS only
- \$324.5+\$595.5 if Adv. deg.

The effect of X on S changes w/  $E \Rightarrow$  Interactions!

$$\widehat{S} = 12299 + 1461.2E_2 + 898.2E_3 + 324.5X + 216.3(E_2 \cdot X) + 595.5(E_3 \cdot X)$$

$$= \begin{cases} 12299 & + 324.5X & \text{if HS only} \\ 12299 + 1461.2 + (324.5 + 216.3)X & \text{if BA or BS only} \\ 12299 + 898.2 + (324.5 + 595.5)X & \text{if advanced} \end{cases}$$

The effect of E on S also changes w/ X.

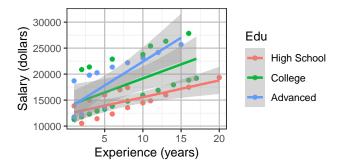
e.g., people with a Bachelor's deg and X years of experience earn on average

$$\underbrace{12299 + 1461.2 + (324.5 + 216.3)X}_{\text{Bachelor's deg}} - \underbrace{(12299 + 324.5X)}_{\text{HS}} = 1461.2 + 216.3X$$

more than people w/ HS diploma only and same years of experience

The difference 1461.2 + 216.3X change w/ X

```
ggplot(p130, aes(x = X, y = S, color=Edu)) + geom_point() +
geom_smooth(method="lm", formula='y~x') +
xlab("Experience (years)") +
ylab("Salary (dollars)")
```



Are the slopes of the 3 lines significantly different?

## **Test Whether the Slopes Are Different**

$$S = \beta_0 + \delta_2 E_2 + \delta_3 E_3 + \beta X + \gamma_2 (E_2 \cdot X) + \gamma_3 (E_3 \cdot X) + \varepsilon$$

summary(lm2)\$coef								
	Estimate	Std. Error	t value	Pr(> t )				
(Intercept)	12299.0	1740.4	7.0669	0.00000001514				
E2	1461.2	2326.4	0.6281	0.53351638090				
E3	898.2	2357.1	0.3811	0.70516764730				
X	324.5	179.6	1.8065	0.07837469825				
E2:X	216.3	238.6	0.9066	0.37004974108				
E3:X	595.5	288.9	2.0615	0.04579092275				

- X:E2 ( $\gamma_2$ ) is not significant (*P*-value 0.37)
  - No significant diff btw the slopes of the lines for HS & College
- **X:E3** ( $\gamma_3$ ) is slightly significant (*P*-value 0.045).
  - slightly significant diff btw the slopes of the lines for HS v.s. advanced deg.

#### **Test of Interactions**

To know whether the effect of experience X on salary S changes with education level, one can test

$$H_0: \gamma_2 = \gamma_3 = 0$$

by comparing the full model and the reduced model below

$$S = \beta_0 + \delta_2 E_2 + \delta_3 E_3 + \beta X + \gamma_2 (E_2 \cdot X) + \gamma_3 (E_3 \cdot X) + \varepsilon$$
 (full)  

$$S = \beta_0 + \delta_2 E_2 + \delta_3 E_3 + \beta X + \varepsilon$$
 (reduced)

# Models w/ Same Intercept but Different Slopes — Less Common

$$\begin{split} S &= \beta_0 + \beta X + \gamma_2(E_2 \cdot X) + \gamma_3(E_3 \cdot X) + \varepsilon \\ &= \begin{cases} \beta_0 &+ \beta X + \varepsilon & \text{if HS diploma only} \\ \beta_0 + (\beta + \gamma_2)X + \varepsilon & \text{if college only} \\ \beta_0 + (\beta + \gamma_3)X + \varepsilon & \text{if advanced degree} \end{cases} \end{split}$$

- Need to include X and E \* X but not E in the model
- R will automatically include E and X if E\*X is included in the model.
   R would fit identical models for the 3 commands below.
  - $lm(S \sim X + E*X, data=p130)$
  - $lm(S \sim E + X + E*X, data=p130)$
  - lm(S ~ E\*X, data=p130)
- Use lm(S ~ X + E:X, data=p130) to include only the product but not the E. Unlike E\*X, E:M would not automatically include E and M.
- Does the effect of X on S depend on E?
   Does the effect of E on S depend on S?

```
summary(lm(S \sim X + E*X, data=p130))$coef
           Estimate Std. Error t value Pr(>|t|)
(Intercept) 12299.0 1740.4 7.0669 0.00000001514
             324.5 179.6 1.8065 0.07837469825
X
F.2
            1461.2 2326.4 0.6281 0.53351638090
E3
             898.2 2357.1 0.3811 0.70516764730
X:E2
             216.3 238.6 0.9066 0.37004974108
X:E3
             595.5 288.9 2.0615 0.04579092275
summary(lm(S \sim X + E + E*X, data=p130))$coef
          Estimate Std. Error t value Pr(>|t|)
(Intercept) 12299.0 1740.4 7.0669 0.00000001514
X
             324.5 179.6 1.8065 0.07837469825
E2
            1461.2 2326.4 0.6281 0.53351638090
E3
             898.2 2357.1 0.3811 0.70516764730
X: E2
             216.3 238.6 0.9066 0.37004974108
X:E3
             595.5 288.9 2.0615 0.04579092275
```

```
summary(lm(S ~ E*X, data=p130))$coef
          Estimate Std. Error t value
                                        Pr(>|t|)
(Intercept) 12299.0 1740.4 7.0669 0.00000001514
F.2
          1461.2 2326.4 0.6281 0.53351638090
E3
             898.2 2357.1 0.3811 0.70516764730
X
             324.5 179.6 1.8065 0.07837469825
E2:X
             216.3 238.6 0.9066 0.37004974108
             595.5 288.9 2.0615 0.04579092275
F3:X
summary(lm(S \sim X + E:X, data=p130))$coef
          Estimate Std. Error t value Pr(>|t|)
(Intercept) 13144.6 916.3 14.345 8.699e-18
X
             251.2 124.2 2.022 4.960e-02
X:E2
             343.0 125.0 2.743 8.901e-03
             674.8 168.2 4.011 2.431e-04
X:E3
```

# Fitting a Model w/ Same Intercept & Diff Slopes in R

$$\widehat{S} = \begin{cases} 13144.6 + 251.2X & \text{if HS diploma only} \\ 13144.6 + (251.2 + 343)X & \text{if college only} \\ 13144.6 + (251.2 + 674.8)X & \text{if advanced degree} \end{cases}$$

# Answer Questions w/ Appropriate Hypothesis Tests

- Q1. Does salary grow faster w/ experience if one has higher education?
- **Q2**. If equally educated, do those w/ more experience get paid more on average?
- Q3. If equally experienced, do people w/ higher education get paid more on average?

Need to *translate* questions in context into tests of models or model parameters.

**Q1**. Does salary grow faster w/ experience if one has higher education?

**Q1**. Does salary grow faster w/ experience if one has higher education?

Ans: This asks whether the effect of experience (X) on salary (S) changes w/ Education (E), i.e., whether there are E\*X interactions.

As the *P*-value 0.13 is not small, the value of an extra year of experience does not change with significantly w/ education levels.

How is the *F*-statistic 2.13 computed from the SSE's (RSS)?

```
anova(lm2, lm1)
Analysis of Variance Table

Model 1: S ~ E + X

Model 2: S ~ E + X + E * X

Res.Df RSS Df Sum of Sq F Pr(>F)

1 42 550853135

2 40 497897342 2 52955792 2.13 0.13
```

How is the F-statistic 2.13 computed from the SSE's (RSS)?

$$F = \frac{(SSE_{reduced} - SSE_{full})/(dfE_{reduced} - dfE_{full})}{MSE_{full}}$$

$$= \frac{(550853134.6991 - 497897342.452)/(42 - 40)}{497897342.452/40} = 2.1272$$

```
anova(lm2, lm1)
Analysis of Variance Table

Model 1: S ~ E + X

Model 2: S ~ E + X + E * X

Res.Df RSS Df Sum of Sq F Pr(>F)

1 42 550853135

2 40 497897342 2 52955792 2.13 0.13
```

How is the F-statistic 2.13 computed from the SSE's (RSS)?

$$F = \frac{(SSE_{reduced} - SSE_{full})/(dfE_{reduced} - dfE_{full})}{MSE_{full}}$$

$$= \frac{(550853134.6991 - 497897342.452)/(42 - 40)}{497897342.452/40} = 2.1272$$

```
anova(lm2, lm1)
Analysis of Variance Table

Model 1: S ~ E + X

Model 2: S ~ E + X + E * X

Res.Df RSS Df Sum of Sq F Pr(>F)
1 42 550853135
2 40 497897342 2 52955792 2.13 0.13
```

### What are the degrees of freedom of the F statistic?

- a. 42 and 40
- b. 40 and 42
- c. 2 and 40
- d. 2 and 42

#### What are the degrees of freedom of the F statistic?

- a. 42 and 40
- b. 40 and 42
- d. 2 and 42

```
pf(2.13, 2, 40, lower.tail=FALSE)
[1] 0.1321
```

**Q2**. If equally educated, do those w/ more experience earn more on average?

Ans: This means whether experience X has any effect on salary after accounting for education E.

```
lm3 = lm(S \sim E, data=p130)
anova(lm3, lm2) # if one believes no E*X interactions
Model 1: S ~ E
Model 2: S \sim E + X
 Res.Df RSS Df Sum of Sq F Pr(>F)
 43 891962932
2 42 550853135 1 341109797 26 0.0000077
or
anova(lm3, lm1) # if there might be E*X interactions
Model 1: S ~ E
Model 2: S \sim E + X + E * X
 Res.Df RSS Df Sum of Sq F Pr(>F)
     43 891962932
   40 497897342 3 394065589 10.6 0.00003
```

**Q3**. If equally experienced, do people w/ higher education get paid more on average?

Ans: This means whether education E has any effect on salary after accounting for experience X.

```
lm4 = lm(S \sim X, data=p130)
anova(lm4, lm2) # if one believes no E*X interactions
Model 1: S ~ X
Model 2: S \sim E + X
 Res.Df RSS Df Sum of Sq F Pr(>F)
  44 710380856
2 42 550853135 2 159527722 6.08 0.0048
or
anova(lm4, lm1) # if there might be E*X interactions
Model 1: S ~ X
Model 2: S \sim E + X + E * X
 Res.Df RSS Df Sum of Sq F Pr(>F)
     44 710380856
    40 497897342 4 212483514 4.27 0.0057
```